



MIAMI BEACH

BUDGET AND PERFORMANCE IMPROVEMENT
Internal Audit Division

INTERNAL AUDIT REPORT

TO: Kathie G. Brooks, Interim City Manager

FROM: James J. Sutter, Internal Auditor

DATE: July 9, 2012

AUDIT: State Beachfront Management Agreement (#3595) Operational Review

PERIOD: October 1, 2010 through September 30, 2011

This report is the result of a regularly scheduled audit of the operational controls surrounding the City's managing of the State Beachfront Management Agreement No. 750-0006 dated February 3, 1982 (later reassigned No. 3595 by the State's Department of Natural Resources) and the corresponding amendment extending its terms through February 7, 2032. A separate audit report focusing on our financial review was issued to the State of Florida in accordance with the agreement.

INTRODUCTION

State Beachfront Management Agreement No. 3595 requires the City of Miami Beach to remit 25% ("sand tax") of any and all monies collected from private concessionaires or other private concerns for the use of State beachfront property to the Florida Department of Environmental Protection. Also, in accordance with state statutes, the City collects 7% sales tax along with the beachfront rental revenue, and remits same to the State's Department of Revenue.

There are three categories of beachfront property users:

- Operators of beachfront concessions seaward of Lummus Park, Ocean Terrace, North Shore Open Space Park, Pier Park, 21st Street and 46th Street (Boucher Brothers, Penrods Brothers and Tim Wilcox, Inc.) who pay for the use of the beachfront as per their respective contractual agreements with the City.
- Miami Beach hoteliers and condominium associations, which pay beach upland fees to the City annually based on the number of units, at the same time that they pay their business tax receipt fees.
- Members of the public who run organized, usually one time only events on the beach, such as weddings, volleyball tournaments and corporate affairs. These are called special events, and payments are remitted to the City's Tourism and Cultural Development Department.

The following table lists the rounded amount of sand tax paid by the City to the State of Florida for the use of their beachfront property during the past three fiscal years:

Category	FY 2008/09	FY 2009/10	FY 2010/11	Total
Beachfront Concessions	\$186,406	\$184,372	\$192,293	\$563,071
Hoteliers and Condo Associations	\$55,143	\$64,177	\$42,059	\$161,379
Special Events	\$20,853	\$32,273	\$53,288	\$106,414
Subtotal	\$262,402	\$280,822	\$287,640	\$830,864
Adjustments *	(\$10,238)	(\$249)	\$0	(\$10,487)
Total	\$252,164	\$280,574	\$287,640	\$820,377

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- * The adjustments represent the Finance Department's corrections of previous sand tax payments made on beach concession fees, inaccurate calculations, prior audit results, etc. and are listed separately as it affects different customers within the designated categories.

OVERALL OPINION

Miscellaneous Cash Receipts and Payment Vouchers were generally accurately calculated and separated into the appropriate general ledger accounts. Furthermore, this data along with upland fee revenues was properly entered into the City's Financial System and the Special Events Fee Log. Despite these positive findings, the following shortcomings were noted and are in need of improvement:

- The City inadvertently underpaid the State of Florida by \$57.24 due to incorrect general ledger distributions of a beach concessionaire and special event customer's payments.
- The City currently does not have an adequate process by which to confirm the actual number of units for hotels, condominiums, etc. which affects such calculations as upland fees, smoke detector fees, etc.
- Incorrect upland fee billings are identified whereby the City did not collect monies that it was entitled to receive.
- The City did not receive \$2,766 due as the Eden System inaccurately billed fourteen hotels/condos 2010/11 fiscal year beach concession fees for food, equipment, etc.
- An hotelier's \$3,672 check received by the Office of Real Estate, Housing and Community Development on 04/30/10 had not yet been processed when found by Internal Audit in December 2011.
- The internal controls surrounding the receipt and storage of special event customers' drivers' licenses and credit cards were not always sufficient.

PURPOSE

The purpose of this audit is to determine whether the City complied with State Beachfront Management Agreement No. 3595 by accurately calculating, timely remitting and properly recording sand tax monies to the Florida Department of Environmental Protection equal to 25% of any and all revenues collected from private concerns for the use of State beachfront property.

SCOPE

1. Confirm that State Management Agreement #3595 is valid and its terms complied with.
2. Confirm that updated City policies and procedures exist, are known and followed by personnel.
3. Confirm that the supporting documentation maintained is organized, sufficient and complete.

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4. Confirm that the Finance Department's quarterly sand tax payments are properly calculated and are remitted to the State of Florida
5. Confirm that tested sand tax transactions are complete, accurately calculated and properly recorded in the City's Financial System.

PROCESS DESCRIPTION

The City's Finance Department mailed its business tax receipts in August 2010 requesting payment for the 2010/11 fiscal year. In addition to other annual charges, any hotel/condominium that collects money from equipment rentals and/or food and beverage sales occurring on the beach should be billed upland fees at a rate of \$18 per unit/room per City Ordinance No. 2003-3420. The rate increased to \$19 for the 2011/12 fiscal year which is pertinent because some hotels/condos paid these business tax receipts before their October 1, 2011 due date or during the audit period.

A maximum charge of \$10,000 per upland property is required for each concession location, plus any applicable taxes. Therefore, hotels/condos such as the Loews, Fontainebleau, Eden Roc and Decoplage with more than 555 units ($556 \times \$18 > \$10,000$) would only be charged the maximum of \$10,000 in upland fees during the 2010/11 fiscal year. Accordingly, the threshold for the maximum number of units decreased to 526 for the 2011/12 fiscal year due to the associated \$1 per unit/room increase.

Payment in full was due by October 1st or the customer is subject to Code Compliance citations and penalties. All payments received are to be processed by the City's Central Cashier and distributed to the corresponding general ledger accounts pre-programmed into the Eden System's Cashiering Module.

In addition, beach concessionaires (Boucher Brothers, Penrods Brothers and Tim Wilcox, Inc.) remit payments based on their agreements with the City. For example, Penrods Brothers and Tim Wilcox, Inc. remit monthly payments whereas Boucher Brothers pays an upfront minimum guarantee and then a true-up at year end whereby any calculated overages are due by December 31st.

The Finance Department receives these payments and prepares a Payment Voucher form to distribute the monies among the applicable general ledger accounts. Once completed, the form and payment are submitted to the Central Cashier for processing (similar to the business tax receipt payment process mentioned earlier).

Lastly, the Tourism & Cultural Development Department is responsible for approving and monitoring special events occurring in the City. The event promoter has to meet specified criteria and remit various fees to stage the event based on a number of factors. Examples may include but are not limited to the submittal of site plans and insurance; the existence of off-duty police and/or fire personnel; the payment of application fees, permit fees, security deposits; etc.

Pre-numbered Miscellaneous Cash Receipt forms or MCRs are used to process any monies received from the event promoters by the Tourism & Cultural Development Department. The MCRs provide such pertinent information as the payer's name, address, reason for paying and total paid; the general ledger account number distribution for these monies; as well as the preparer's relevant information. This form accompanied by the payment is then brought to the Central Cashier for processing and validation.

FINDINGS, RECOMMENDATIONS AND MANAGEMENT RESPONSES

1. Finding: *The State of Florida was Inadvertently Underpaid by \$57.24 in Sand Tax Based on Applicable Payments Received During the 2010/11 Fiscal Year*

All sand tax payments received during the 2010/11 fiscal year were tested to confirm that the City's four quarterly payments to the State of Florida were correct. The only two exceptions noted were the following resulting in the City underpaying the State of Florida a total of \$57.24 in sand tax:

- The Tourism & Cultural Development Department incorrectly processed the \$3,825.00 total payment from Logistics Management Group (special event promoter) on Miscellaneous Cash Receipt number 310209. Mistakenly, \$625.00 was placed into sand tax general ledger account number 601-7000-229068 instead of \$683.41 resulting in a \$58.41 shortage.
- The December 2010, January 2011 and February 2011 payments received from Tim Wilcox, Inc. (beach concessionaire) were incorrectly processed by the Office of Real Estate, Housing and Community Development as the sand tax due for each month was overstated by \$.39 resulting in a total of \$1.17 (\$.39 x 3 months).

Exhibit A located on pages 11 and 12 of this audit report compares the amount of sand tax due for each applicable beachfront property user with the corresponding amounts actually paid to the State of Florida.

Recommendation(s):

The City's Finance Department should correct the misstated general ledger accounts via journal entry and increase its next quarterly sand tax payment due by 07/20/12 for the \$57.24 shortage identified above.

Management Response (Finance):

The Finance Department will correct, via journal entry, the payment inadvertently processed by the Tourism & Cultural Development Department to the wrong general ledger account which resulted in \$58.41 being misapplied; as well as, the payments processed by the Office of Real Estate, Housing and Community Development resulting in an overstatement of \$1.17.

2. Finding: *Difficulties in Verifying the Number of Units Annually to be Charged Upland Fees*

The beachfront concession agreement is to be prepared each fiscal year by the Office of

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Real Estate, Housing and Community Development as it defines such important terms as the permitted beach concessions, the amount of upland fees due, etc. Their stated standard practice is to prepare this signed agreement only upon the entity's purchase of the property or upon notification of a material change as its annual preparation, mailing and receipt is a time consuming task.

Internal Audit's review of these files found that the oldest beachfront concession agreements were prepared and signed during the 2001/02 fiscal year for the Shelborne Hotel, 1500 Ocean Drive Condominium Association, etc. and therefore contained some outdated information. For example, the listed number of units differed from the number billed for thirteen hotels/condominiums with the largest difference being for the Gansevoort Hotel (now the Perry).

It is important to accurately determine the number of units annually as it affects such business tax receipt calculations as their upland fees, hotels (smoke detector) fees, etc. Currently, the City primarily depends upon the honesty of the property owner in completing their annual business tax receipt documentation so Internal Audit is concerned about the accuracy of the billed number of units.

The Office of Real Estate, Housing and Community Development's Field Monitor was recently tasked with researching the number of units to confirm the upland fee calculations. In doing so, numerous differences were found between the counts in the City's Eden System and those calculated by the City's GIS Manager, by the City's Building Department per certificates of occupancy and certificates of completion, Dade County Property Records, and the City's Permits Plus System from completed building re-certifications.

Also, City Ordinance No. 2003-3420 states that the beach upland fee is to be based on the number of units but no definition could be found for upland fees thereby making it more difficult to calculate and to explain to property owners. However, inquiries found that units are distinguished by the number of fire separation walls which may or may not equal the number of rooms in the building. Another definition heard was that it represents the number of rooms excluding bathrooms and kitchens which would be difficult to calculate if true.

Although business tax receipts have limited the upland fees to a maximum of \$10,000 per property since their inception, it has and will continue to affect more hotels and condominiums as the per unit price increases by 5% every two years per Ordinance No. 2003-3420. For example, the \$10,000 maximum occurred for buildings with more than 666 units when the per unit price was \$15 in 2003 but now it has decreased to 526 units as the per unit price has risen to \$19.

Recommendation(s):

Although the signed beachfront concession agreement is a valuable document detailing the current agreed upon beach upland and beachfront concession fees, etc.; much of the same information can be obtained through the business tax receipt process. Consequently, one option to consider is to have the Finance Department incorporate an

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updated beach concession agreement annually into the business tax receipt process. Another option is to rewrite the agreement avoiding specific terms, amounts, etc. that will change so it only needs to be prepared after the entity's purchase of the property. For example, the agreement should define beach upland fees and the property owner's need to pay but not list the amount due which currently changes every two years per City Ordinance No. 2003-3420.

Furthermore, the City Administration and applicable departments should determine the optimal means to determine the number of units in City buildings annually so that the corresponding fees can be accurately calculated for all entities. Finally, the City Administration should consider having the City Commission decide on the definition of units for upland fees, increasing the \$10,000 upland fee cap per property, etc. to help reduce confusion and to facilitate enforcement.

Management Response (Office of Real Estate, Housing & Community Development):

Staff agrees that specific terms, amounts, etc. should be revised so that they are current and applicable. Staff agrees that the correct annual unit count should be determined prior to the preparation of annual invoices. Either the Building Department or the Planning Department should provide the unit counts and/or verify the unit counts prior to the collection of business tax receipt payments.

3. Finding: *Incorrect, Unbilled or Lengthy Unpaid Upland and any Associated Beach Concession Fees*

The Eden System's Licensing Module calculates the amount due for an entity's business tax receipt for the fiscal year based on the data received and entered. If the entered data is inaccurate and it goes undetected (ex. the number of units), then the corresponding entity will be billed incorrectly. Testing conducted on hotels/condos discovered the following upland and associated beach concession fees' billing errors or unpaid amounts whereby the City is not receiving the listed monies due (excluding interest and penalties):

- The Royal Palm Hotel located at 1545 Collins Avenue had two different owners (Royal Palm Hotel Property LLC and RP Hotel Operating Co., Inc.) that were both billed for upland and beach concession fees totaling \$8,170 for the 2010/11 fiscal year. To date, neither has apparently paid as both accounts' status is listed as "pending".
- The Raleigh Hotel located at 1775 Collins Avenue was not charged upland and beach concession fees totaling \$10,324 during the 2009/10, 2010/11 and 2011/12 fiscal years. Yet, the Office of Real Estate, Housing & Community Development stated that the hotel's beach concession operations remained operational throughout this period.
- The Caribbean Condominium Association, Inc. located at 3737 Collins Ave was charged \$1,976 in upland fees during the 2011/12 fiscal year despite being exempt as it is a non-commercial entity per the Office of Real Estate, Housing and Community Development.
- The Deauville Beach Resort located at 6701 Collins Avenue was not billed \$8,604 in upland fees (478 units x \$18) and \$1,328 in beach concession fees

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- (\$664 + \$664) on their 2010/11 fiscal year business tax receipt. In addition, the 2011/12 fiscal year's business tax receipt incorrectly billed \$669 for two beach concession fees instead of the actual amount of \$699 resulting in a \$60 shortage.
- Canyon Ranches includes three separate buildings located at 6799, 6801 and 6899 Collins Avenue that are subject to upland and beach concession fees. Internal Audit's calculations show that Canyon Ranches currently owes a total of \$30,695 in upland and beach concession fees for the 2008/09, 2009/10, 2010/11 and 2011/12 fiscal years after deducting any amounts paid but has not been cited by the City's Code Compliance Division.

These amounts are not included in finding #1 because the State of Florida properly received 25% of all upland fees collected by the City in accordance with State Beachfront Management Agreement No. 3595. As additional upland fee monies are paid or refunded/credited to the hotels and condominiums identified above, the City's sand tax payments to the State of Florida will be adjusted accordingly.

Recommendation(s):

The corresponding owners identified above should be sent updated business tax receipt invoices explaining the reasons for the difference with a time frame upon which payment is due. Any credits should either be applied against any outstanding amounts or carried forward to offset any amounts owed for future business tax receipts. Also, the Finance Department should closer scrutinize the upland fee billing process to determine the root causes of the listed breakdowns to help prevent future inaccuracies from occurring.

Management Response (Finance):

The Finance Department will coordinate with the Office of Real Estate, Housing and Community Development and the Code Compliance Division to obtain compliance for upland and concession fees. Where applicable, businesses will be billed for missing fees. In some instances, the businesses will have to amend their Business Tax Receipt and Certificate of Use via an application, as an addition of unit and room counts must go through a regulatory review process which includes the Building Department, Planning Department, Fire Department, Office of Real Estate, Housing and Community Development, Asset Management Division and Code Compliance Division. The addition of units may have zoning and/or building code restrictions. The billing process for this function will be moving from EDEN to Accela effective October 1, 2012.

Management Response (Office of Real Estate, Housing & Community Development):

Code Compliance has been notified of the Royal Palms unpaid business tax receipt and is taking corrective action. The Raleigh has since paid its bill in full. After some discussion with Finance over a billing confusion, the business tax receipts for the Deauville and Canyon Ranch have been adjusted and the correct amounts have been billed. The Caribbean Condominium Association, Inc. was mistakenly billed as a commercial entity and will be issued a credit since there is no fee charged to non-commercial entities.

4. Finding: *Beach Concession Fees Were Not Properly Charged Resulting in the City Under Billing Fourteen Entities by a Net Total of \$2,766 During the 2011/12 Fiscal Year*

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Hotels and condos subject to upland fees and beachfront concessionaires will also owe some combination of beach concession fees for each type applicable (food, equipment, water sports or sundries). Internal Audit and the Office of Real Estate, Housing and Community Development's Field Monitor recently reviewed the Eden System's 2011/12 fiscal year billings and found the following deficiencies (excluding those previously noted in finding #3):

- Six hotels/condominiums were incorrectly not billed \$699 each for needed beach concession equipment fees. Conversely, five hotels/condominiums were incorrectly billed \$699 each for beach concession equipment fees that were not needed.
- The King Richard Condominium was billed \$729 for equipment which is \$30 more than the \$699 owed.
- Two hotels/condominiums and a beach concessionaire were each incorrectly not charged \$699 each in beach concession food fees.

Exhibit B located on page 13 of this audit report provides a detailed listing of the affected hotels/condos.

Recommendation(s):

The Finance Department's Licensing Section should adjust the fourteen current fiscal year business tax receipts found in Exhibit B accordingly. Also, the beach concession fees' billing process should be reviewed to determine the reasons for these differences so that they can be prevented in the future.

Management Response (Finance):

The Finance Department will coordinate with the Office of Real Estate, Housing and Community Development and the Code Compliance Division to obtain compliance for upland and concession fees. Where applicable, businesses will be billed for missing fees. If the alleged deficiencies in fees were for concessions added by the business without obtaining regulatory approval first, these businesses should receive a violation and be required to apply for the additional beachfront concessions they are operating. These additional concessions will be subject to their respective regulatory review. The billing process for this function will be moving from EDEN to Accela effective October 1, 2012.

Management Response (Office of Real Estate, Housing & Community Development):

The Office of Real Estate, Housing and Community Development will review the status of the beach concessionaire's upland and concession fee payments on a semi-annual, follow-up basis; once on November 1st and once on May 1st. Any deficiencies or non-payment issues will be reported to Code Compliance.

5. *Finding: Check #18557 Received on 04/30/10 for \$3,672.00 was Present in a Hotelier's File but had not yet been Processed by the Central Cashier*

The Best Western Atlantic Beach Resort's file maintained by the Office of Real Estate, Housing and Community Development contained check number 18557 for \$3,672.00 which was time/date stamped as having been received on 04/30/10. Apparently with the

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forthcoming turnover in departmental personnel and the hotelier's failure to complete and return the required beachfront concession agreement, this check was inadvertently forgotten and had not been cashed by November 2011 or returned to the customer.

Recommendation(s):

Received customers' checks should not be held by the associated City department/division as it increases the likelihood that they may be misplaced, misappropriated, etc. Instead, they should be promptly brought to the Central Cashier for processing or returned to the customer if needed additional items are missing.

Management Response (Office of Real Estate, Housing & Community Development):

Concessionaire paid the 2009/10 business tax receipts in full on 09/22/09. Check #18557 was an additional, overpayment by the concessionaire for the beachfront concessions portion of the fee, which was received by the Office of Real Estate, Housing & Community Development on 04/30/10 and was inadvertently filed instead of returned. Check #18557 has since been destroyed.

6. Finding: *Customers' Confidential Information Maintained by the City is Not Necessarily Adequately Safeguarded*

A growing number of special event promoters located outside Miami Beach are opting to fax copies of their drivers' licenses and credit cards along with completed and signed Credit Card Billing Statements to the Tourism & Cultural Development Department to expedite the approval process. Once received, these documents are to be brought to the City's Central Cashier for processing with copies of the validated Miscellaneous Cash Receipts or MCRs subsequently returned to the applicable customers.

Any copies of these confidential documents maintained by Tourism & Cultural Development Department are supposed to be promptly shredded to better protect the customer's confidentiality. However, inquiries with department personnel found that occasionally these documents are incorrectly placed into the corresponding special events' files which could then be obtained by mischievous individuals knowing their location. There are no current policies and procedures covering this process and it is further complicated by the fact that any of four different individuals can receive and process a special event payment.

Currently, Tourism & Cultural Development Department personnel are working with the Information Technology Department and an outside vendor on implementing a payment system similar to one currently used by the Finance Department in processing utility billing payments whereby City employees enter the customer's relayed verbal information directly into a protected system. Consequently, there would be no further need to receive copies of drivers' licenses, credit cards, etc. but this safeguarded system is not expected to be functional until approximately April 2012.

In addition, the Finance Department began scanning MCRs and their supporting documentation into the City's Eden System where they can be accessed by all authorized users. As a result of testing, Internal Audit reviewed the corresponding data entered into the Eden System for MCR number 307566 to find the following:

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- The completed and signed Credit Card Billing Statement was present with the customer's manually recorded credit card number blacked out by the Finance Department thereby making it difficult to read.
- The customer's provided drivers' license was present with the corresponding number blacked out again but this time the information was more easily distinguishable.
- Front and back copies of the customer's credit card did not have the associated number properly blacked out as they could be read. Also, the credit card's important expiration date and card security code were not blacked out at all.

These facts identified above with MCR number 307566 and the information learned in inquiries with Tourism & Cultural Development and Finance Department personnel make it possible that customers' confidential information could be compromised by mischievous individuals unless additional safeguards are implemented.

Recommendation(s):

Tourism & Cultural Development Department personnel should continue to aggressively pursue the implementation of the automated protected payment system to better protect the integrity of customers' received confidential information. In the interim, any provided copies of drivers' licenses, credit cards, etc. should be properly secured until it can be shredded. Finally, the Finance Department should not scan any customers' confidential documentation into the Eden System.

Management Response (Tourism & Cultural Development):

An automated protected payment solution was approved by the I.T. Steering Committee three (3) years ago, but has not been implemented yet. In the meantime, Tourism and Cultural Development has recently instituted standard operating practice whereby copies of any confidential information will be shredded once the file (special events or film) has been closed.

Management Response (Finance):

The Cashier's Office has been instructed to shred any copies of credit cards and driver's license after the credit card has been processed. The Cashier's Office will only keep the credit card authorization form that is filled out by the customer with his/her signature. We will then, after the credit card has been processed, black out all the credit card numbers (except the last four digits) on the authorization form. We need to keep the signed authorization form as proof of payment for our records and also in case the credit card charge is challenged by the customer.

EXIT CONFERENCE

James Sutter (Internal Auditor) and Mark Coolidge (Senior Auditor) held separate exit conferences on April 10, 2012 with Cultural Arts and Tourism Development Director Max Sklar and the Finance Department's Georgina Echert (Assistant Finance Director) and Manny Marquez (Revenue Manager). Another exit conference was subsequently held on April 11,

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2012 between Internal Audit and the Office of Real Estate, Housing & Community Development Director Anna Parekh. Management responses were solicited and included above. All parties were in agreement as to the contents of this report.

JJS:MC:mc
Audit performed by Senior Auditor Mark Coolidge

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cc: Hilda Fernandez, Assistant City Manager
Patricia Walker, Chief Financial Officer
Georgina Echert, Assistant Finance Director
Max Sklar, Cultural Arts and Tourism Development Director
Anna Parekh, Office of Real Estate, Housing & Community Development Director
Hernan Cardeno, Division Commander
Robert Santos-Alborna, Code Compliance Division Director

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SCHEDULE OF FEES COLLECTED
 BEACHFRONT MANAGEMENT AGREEMENT
 FISCAL YEAR 10/11

EXHIBIT A

<u>CONCESSIONAIRE</u>	<u>TOTAL FEES *</u>	<u>75% OF TOTAL</u>	<u>25% DUE STATE</u>	<u>REMITTED TO STATE</u>	<u>OWED TO STATE</u>
1 1500 Ocean Drive Associates	\$2,709.22	\$2,031.92	\$677.31	\$677.31	\$0.00
2 3B Productions LLC	\$37,383.16	\$28,037.37	\$9,345.79	\$9,345.79	\$0.00
3 Act Productions	\$13,060.76	\$9,795.57	\$3,265.19	\$3,265.19	\$0.00
4 Advantage Destination & Meeting Services, Inc.	\$654.20	\$490.65	\$163.55	\$163.55	\$0.00
5 Alexander Hotel	\$4,140.00	\$3,105.00	\$1,035.00	\$1,035.00	\$0.00
6 Beta Epsilon/Cadillac LLC	\$4,734.00	\$3,550.50	\$1,183.50	\$1,183.50	\$0.00
7 Betsy Ross Owner LLC	(\$171.48)	(\$128.61)	(\$42.87)	(\$42.87)	\$0.00
8 Boucher Brothers	\$686,462.72	\$514,847.04	\$171,615.68	\$171,615.68	\$0.00
9 Continuum on So. Beach	\$11,618.00	\$8,713.50	\$2,904.50	\$2,904.50	\$0.00
10 Crown	\$3,132.00	\$2,349.00	\$783.00	\$783.00	\$0.00
11 Crystal Beach Development	\$1,512.00	\$1,134.00	\$378.00	\$378.00	\$0.00
12 Dade Community Foundation	\$4,795.00	\$3,596.25	\$1,198.75	\$1,198.75	\$0.00
13 Days Inn Oceanside	\$2,527.00	\$1,895.25	\$631.75	\$631.75	\$0.00
14 Decoplage Condo Assn.	\$11,504.00	\$8,628.00	\$2,876.00	\$2,876.00	\$0.00
15 Delano Hotel	\$3,744.00	\$2,808.00	\$936.00	\$936.00	\$0.00
16 Doubletree Surfcomber Hotel	\$4,070.00	\$3,052.50	\$1,017.50	\$1,017.50	\$0.00
17 East Atlantic Gardens Condo	\$900.00	\$675.00	\$225.00	\$225.00	\$0.00
18 ECOMB, Inc.	\$116.80	\$87.60	\$29.20	\$29.20	\$0.00
19 Eden Roc Hotel	\$20,000.00	\$15,000.00	\$5,000.00	\$5,000.00	\$0.00
20 Exclusive Sports Marketing	\$4,988.32	\$3,741.24	\$1,247.08	\$1,247.08	\$0.00
21 Four Points/Sheraton	\$3,705.00	\$2,778.75	\$926.25	\$926.25	\$0.00
22 Grand Beach Hotel	\$8,170.00	\$6,127.50	\$2,042.50	\$2,042.50	\$0.00
23 Holiday Inn Miami Beach	\$4,674.00	\$3,505.50	\$1,168.50	\$1,168.50	\$0.00
24 Il Villaggio Condo Assn.	\$2,286.00	\$1,714.50	\$571.50	\$571.50	\$0.00
25 International Merchandising Corporation	\$2,981.32	\$2,235.99	\$745.33	\$745.33	\$0.00
26 Katrina's/The Bath Club	\$2,052.00	\$1,539.00	\$513.00	\$513.00	\$0.00
27 King Richard Condominium	\$935.98	\$701.99	\$234.00	\$234.00	\$0.00
28 Logistics Management Group	\$43,075.44	\$32,306.58	\$10,768.86	\$10,710.45	\$58.41
29 Marriott Fairfield Inn	\$3,876.00	\$2,907.00	\$969.00	\$969.00	\$0.00
30 Miami Beach Marriott	\$4,484.00	\$3,363.00	\$1,121.00	\$1,121.00	\$0.00
31 Michael Clinger	\$11,682.24	\$8,761.68	\$2,920.56	\$2,920.56	\$0.00
32 Michael Epstein Productions LLC	\$3,117.48	\$2,338.11	\$779.37	\$779.37	\$0.00
33 Moises D. Ariza	\$337.88	\$253.41	\$84.47	\$84.47	\$0.00
34 Mosaic On Miami Beach	\$3,182.00	\$2,386.50	\$795.50	\$795.50	\$0.00
35 MYC Youth Sailing Foundation Inc.	\$735.96	\$551.97	\$183.99	\$183.99	\$0.00
36 Nautilus Club	\$9,287.00	\$6,965.25	\$2,321.75	\$2,321.75	\$0.00
37 Orange Drive LLC	\$16,121.48	\$12,091.11	\$4,030.37	\$4,030.37	\$0.00
38 Palms South Beach	\$4,428.00	\$3,321.00	\$1,107.00	\$1,107.00	\$0.00
39 Penrod Brothers (Beach Concessions)	\$38,704.04	\$29,028.03	\$9,676.01	\$9,676.01	\$0.00
40 Penrod Brothers (Special Events)	\$31,503.60	\$23,627.70	\$7,875.90	\$7,875.90	\$0.00
41 Polo Life LLC	\$24,306.20	\$18,229.65	\$6,076.55	\$6,076.55	\$0.00
42 Pro Foot Volley Tour LLC	\$5,700.00	\$4,275.00	\$1,425.00	\$1,425.00	\$0.00
43 Quality Inn	\$4,180.00	\$3,135.00	\$1,045.00	\$1,045.00	\$0.00
44 Relevent	\$4,018.68	\$3,014.01	\$1,004.67	\$1,004.67	\$0.00
45 Revolution	\$7,150.00	\$5,362.50	\$1,787.50	\$1,787.50	\$0.00

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46	Richmond Hotel	\$2,033.00	\$1,524.75	\$508.25	\$508.25	\$0.00
47	Ritz Carlton	\$7,144.00	\$5,358.00	\$1,786.00	\$1,786.00	\$0.00
48	Riutel Florida	\$5,396.00	\$4,047.00	\$1,349.00	\$1,349.00	\$0.00
49	Seagull Hotel	\$2,774.00	\$2,080.50	\$693.50	\$693.50	\$0.00
50	Shelborne Beach Resort	\$4,826.00	\$3,619.50	\$1,206.50	\$1,206.50	\$0.00
51	Sobe Miami LLC Palace	\$754.68	\$566.01	\$188.67	\$188.67	\$0.00
52	Soho House Beach House LLC	\$1,850.00	\$1,387.50	\$462.50	\$462.50	\$0.00
53	South of Fifth Condo Association	\$504.00	\$378.00	\$126.00	\$126.00	\$0.00
54	South Seas Hotel	\$2,223.00	\$1,667.25	\$555.75	\$555.75	\$0.00
55	The Setai Resort and Condo	\$4,806.00	\$3,604.50	\$1,201.50	\$1,201.50	\$0.00
56	The Shore Club Hotel/Phillips	\$5,850.00	\$4,387.50	\$1,462.50	\$1,462.50	\$0.00
57	Tim Wilcox, Inc.	\$44,000.00	\$33,000.00	\$11,000.00	\$11,001.17	(\$1.17)
58	U.S. Vood Sports	\$1,074.76	\$806.07	\$268.69	\$268.69	\$0.00
59	Westgate Resort	\$628.00	\$621.00	\$207.00	\$207.00	\$0.00
60	Wyndham Miami Beach Resort	\$8,151.00	\$6,113.25	\$2,037.75	\$2,037.75	\$0.00
	Total	\$1,150,788.44	\$863,091.33	\$287,697.11	\$287,639.88	\$57.24

*Excludes sales tax

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SCHEDULE OF BEACHFRONT CONCESSION FEES
 BEACHFRONT MANAGEMENT AGREEMENT
 FISCAL YEAR 11/12
 EXHIBIT B

PERMIT NUMBER	CONCESSIONAIRE	CMB ADDRESS	BEACHFRONT CONCESSION EQUIPMENT	BEACHFRONT CONCESSION FOOD	TOTAL FEES OWED
			*	*	
RL 10000237	The National	1677 Collins Ave	\$699.00		\$699.00
RL 06002057	Nautilus Club	1825 Collins Ave	\$699.00		\$699.00
RL 10000360	2201 Collins Fee, LLC	2201 Collins Ave	\$699.00		\$699.00
RL 04002308	Westgate Resort	3611 Collins Ave	\$699.00		\$699.00
RL 10001675	Mosaic on Miami Beach	3801 Collins Ave	(\$699.00)		(\$699.00)
RL 04002576	Beta Epsilon/Cadillac	3925 Collins Ave	\$699.00		\$699.00
RL 01000790	Sokolov Ltd	4101 Collins Ave		\$699.00	\$699.00
RL 03000189	King Richard Condo	4141 Collins Ave	(\$30.00)	\$699.00	\$669.00
RL 10003800	Soho House	4385 Collins Ave	(\$699.00)		(\$699.00)
RL 10004440	Eden Roc	4525 Collins Ave	(\$699.00)		(\$699.00)
RL 04002690	Blue and Green Diamond	4777 Collins Ave	(\$699.00)		(\$699.00)
RL 10003925	Katrina's/The Bath Club	5937 Collins Ave	\$699.00		\$699.00
RL 88120595	Penrods	1 Ocean Dr		\$699.00	\$699.00
RL 10000345	The Savoy	425 Ocean Dr	(\$699.00)		(\$699.00)
TOTAL			\$669.00	\$2,097.00	\$2,766.00

* ANY POSITIVE AMOUNTS LISTED ABOVE INDICATE THAT THE CITY UNDERBILLED THE ENTITY, WHILE ANY NEGATIVE AMOUNTS MEAN THAT THE ENTITY WAS OVERBILLED AND IS DUE A REFUND